



BIR

Bureau of International Recycling

BIR is the international trade association of the recycling industries. More than 50 countries are represented through their national trade associations and individual companies which are involved in recycling. BIR comprises four commodity divisions: iron and steel, non ferrous metals, paper and textiles, and has committees dealing with stainless steel and special alloys, plastics and rubber. BIR's primary goals are to promote recycling and recyclability, thereby conserving natural resources, protecting the environment and facilitating free trade of secondary raw materials.

PRESS RELEASE

FOR IMMEDIATE RELEASE

Brussels, 19th October 2004

Workshops at BIR's London Convention:

'Shipping to India' and 'Basic Principles of LME Business'

Two highly-topical workshops will be staged at the forthcoming BIR convention in London. The first, taking place **at 2.30pm on Thursday October 28**, will address the much-publicised problems associated with **shipping secondary raw materials to India**. Exporting to India has become very much more difficult over the last few months, with many shipping lines refusing to accept any of the recycling industry's products for a variety of reasons.

This workshop will provide an opportunity to assess the various problems not only from the suppliers' perspective, but also from the point of view of customers and the shipping lines themselves. Experts will discuss how these difficulties are affecting the recycling industry and how they might affect businesses in the future.

The workshop is being sponsored by the BIR Non-Ferrous Division but will cover all major recyclable commodities, including ferrous scrap, recovered paper and plastics scrap. The event will be chaired by **Robert Voss** of London-based Voss International Ltd, while panellists will include: BIR Non-Ferrous Division Vice President **Ashwini Singhal** of Singhal Commodities (P) Ltd, India; **Peter Godfrey**, an account manager with container transportation specialist APL of London who has 35 years' shipping industry experience; and Escombe and Lambert Ltd's General Manager **Rick Alphonso**, who has dealt with India for the last 18 of his 22 years in the shipping business and who will be able to provide an update of key issues facing delegates.

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The second workshop will start **at 3.00pm on Thursday October 28**. The guest presentation entitled '**Basic Principles of LME Business**' will be provided by **Herwig-Wolfram Schmidt**, customer relations manager at Triland Metals Ltd. Mr Schmidt has previously worked for Alstermetall and Rudolf Wolff in Hamburg, and was also managing director of Rudolf Wolff Tokyo.

The workshop is being sponsored by the BIR Young Traders Group Committee and will be chaired by **Boris Bronneberg** of Norddeutsche Affinerie AG, Germany.

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